PRIVATE CLIENTS

ALGERIA
BOTSWANA
ETHIOPIA
GUINEA
KENYA
MADAGASCAR
MALAWI
MAURITIUS
MOROCCO
MOZAMBIQUE
NIGERIA
RWANDA
SUDAN
TANZANIA
UGANDA
ZAMBIA

REGIONAL OFFICE: UAE

ASSOCIATE FIRM: SOUTH AFRICA
“[ALN] is a well-established network which includes members and associate members in [16] African countries, with a particularly strong presence in Anglophone jurisdictions throughout Sub-Saharan Africa. Each member brings strong local knowledge as well as experience collaborating on multi-country work for clients across the full range of industry sectors. The network is run by a management team which handles practice integration and business development matters as well as the extensive training opportunities offered by the ALN Academy. In addition to its core members, ALN has key relationships with firms in the UK, USA and Asia.”
- Chambers Global 2017
Anjarwalla & Khanna (A&K) has acted for family businesses and High Net Worth entrepreneurs in East and Central Africa for over fifty years. The firm takes immense pride in witnessing the growth of the family businesses we represent, many of whom are now large international conglomerates with successful cross-border operations spanning many countries.

Our established Private Client and Family Wealth team provides a wide range of services, including wills and probate, local and off-shore trust structures, tax planning, working with international trustees and tax advisors, family constitutions, family shareholder agreements and, where appropriate, corporate governance. When disputes arise with family members, business partners or tax regulatory and law enforcement officials, we also assist clients to achieve resolution through mediation, negotiated settlements and, when absolutely necessary, litigation. Many of these services are provided in conjunction with our associated firm in Dubai, Anjarwalla Collins & Haidermota (AC&H), thereby leveraging the advantages of Dubai and the UAE as a hub for business, off-shore banking and capital.

We help private clients navigate the rapidly changing global environment as it relates to tax, disclosure obligations, the structuring of family wealth and the ever-growing influence of the younger generation on the operation of family businesses. We assist clients in making critical decisions that affect important personal, business, tax, civic and charitable concerns. The team fully appreciates the need for confidentiality and discretion when dealing with private matters.

Our Private Client and Family Wealth team is led by A&K’s Senior Partner, Atiq Anjarwalla, and supported by Partner Mona Doshi, as well as a team of selected associates with extensive experience in handling sensitive and sophisticated matters. Atiq and Mona have over 55 years of combined experience handling private wealth solutions, estate planning and succession as well as next generation issues. In many cases, we have had the privilege of being the trusted ‘go-to’ counsel for up to three generations of the same family.

A&K is the only firm ranked in Kenya in the ‘High Net Worth’ category by independent legal directory, Chambers & Partners. The firm is described as ‘extremely proactive and very client-focused’ and ‘appearing to be open all hours – I don’t know anyone who works harder than they do...it’s no secret that they’ve grown spectacularly in the last 15 years, and they’re one of the pre-eminent firms in Kenya – they may even be the pre-eminent firm in Africa.’
ABOUT ALN

ALN is an extensive alliance of Africa’s most dynamic, independent and ambitious law firms that have come together to change the future of legal services on the continent. ALN firms are recognised as leading firms in their jurisdictions by the international legal directories and many have advised on groundbreaking, first-of-a-kind deals in their markets. ALN is the largest grouping of its kind in Africa, with close working relationships across its sixteen members and an established network of Best Friends across the continent.

The firms are located in four major regional economic groupings – EAC, ECOWAS, SADC, and COMESA – with a combined population of 700 million people. ALN firms are on the ground in some of Africa’s fastest growing jurisdictions, including the continent’s gateway economies: Algeria, Botswana, Ethiopia, Guinea, Kenya, Madagascar, Malawi, Mauritius, Morocco, Mozambique, Nigeria, Rwanda, Sudan, Tanzania, Uganda and Zambia.

The alliance distinguishes itself with its on-the-ground experience in multiple African jurisdictions and long term working relationships among firms, which allows for seamless and effective delivery of legal, advisory and transactional services. This high level of integration is achieved by ensuring that all members share important affinities and by working closely together in a fashion that allows for the development of close relationships between the lawyers. Sector-specific skills and regional expertise are continually shared to ensure clients benefit from the synergies resulting from the ALN alliance. This culture facilitates cross-border work, and has been crucial to ALN’s success. By working closely together, ALN member firms have the ability to manage deals across jurisdictions using a ‘one-stop shop’ approach.

Chambers Global has consistently ranked the ALN alliance as Band 1 in the “Leading Regional Law Firm Networks – Africa-wide” category.
"Anjarwalla & Khanna is recommended for its cross-border experience, where it can bring to bear resources in the much-respected Africa Legal Network." Legal 500 2017
Atiq Anjarwalla
Senior Partner
Anjarwalla & Khanna

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Atiq is currently Senior Partner at A&K. He is also the Managing Partner of Anjarwalla Collins & Haidermota in the UAE, a regional office of ALN.

Atiq has over 32 years of practice experience focussing on High Net Worth clients in the UAE, Pakistan, India and East Africa, providing advice on succession and estate planning, including advising on complex family business ownership structures, off-shore trusts and foundations for succession and family wealth protection planning in multiple jurisdictions and setting up trusts for charitable purposes.

Atiq has been described in Chambers and Partners (2017) as ‘extremely knowledgeable on inbound and outbound structuring in Kenya, he’s culturally sensitive to different people and he has a good bedside manner.’

Mona Doshi
Partner
Anjarwalla & Khanna

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Mona Doshi is a partner at A&K. Mona looks after the affairs of sophisticated High Net Worth clients and planning and managing various aspects of their finances. Her practice includes advising on succession planning, drafting wills, handling probate matters, advising on onshore and offshore trusts, drafting shareholders’ agreements for family businesses, advising on prenuptial agreements, drafting settlement agreements, advising on real estate and tax matters.

Mona handles both local and multi-jurisdictional matters for private clients. She also acts for several charitable institutions and has assisted in setting up charitable trusts and foundations and is listed as a ‘notable practitioner’ in the Chambers & Partners (2017) HNW guide that ranks lawyers with experience in handling private wealth matters for High Net Worth clients.
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